



# Lead Grants Administrator

Ocean City, Maryland



# Grant Opportunities & Success Six Basic Components

- ◆ Needs Assessment
- ◆ Goals
- ◆ Objectives
- ◆ Activities
- ◆ Budget
- ◆ Evaluation



## **Needs Assessment: Grants Coordinator**

- ◆ Research governmental agencies and private foundations to determine feasibility of funding. Currently, over **1,400** federal programs, and **30,000** foundations offer grants.



## **Needs Assessment: Grants Coordinator**

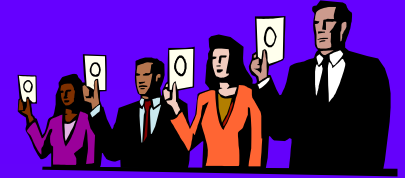
- ◆ Assist in the grant application process, and monitor for compliance, deadlines, and reimbursements
- ◆ Maintain master files for all grants awarded to the Town
- ◆ ADA Committee liaison



# Goals & Objectives

- ◆ Organize and streamline the grant process
- ◆ Identify new grant opportunities that support the betterment of the community
- ◆ Obtain funding to offset budget expense

# Activities: Existing Grants



- ◆ Transportation: Mass Transit capital & operating funds from MTA & FTA - \$1.06 million
- ◆ Airport: FAA & MAA awards for environmental assessment, fencing, & apron paving - \$332,500



# Activities: Existing Grants

- ◆ Homeland Security & EMS : FEMA & MEMA funding equipment, salary, and training - \$1.17 million
- ◆ Worcester County : Ambulance, Tourism, Recreation & Police, and Street Aid - \$1.1 million



# Activities: Existing Grants

- ◆ Recreation : Program Open Space through the Dept. of Natural Resources - \$56,000
- ◆ Public Works : State Highway Administration, Streetscape, underground utilities & street aid - \$260,000





# Activities: Existing Grants

- ◆ Environmental : Critical areas implementation & Storm Drain Pilot Project  
- \$50,000
- ◆ Total : Over **\$4 million** in Federal, State, and County grant funds supplementing the Town's FY '03 – FY '04 budget



# Opportunities

- ◆ Homeland Security & Emergency Services
- ◆ Recreation: ADA Compliant Playground
- ◆ Transportation & Public Works
- ◆ Museum & Tourism
- ◆ Police & Fire Protection



# Action Plan

- ◆ “Grants Locator” on-line grants research system designed to cut research time and provide timely grant application data.
- ◆ Departmental Meetings have been conducted with Police, EMS, Public Works, Transportation, Airport, Recreation, GIS, Environmental, and Planning & Zoning and OCDC.



# Action Plan

- ◆ Personal contacts with representatives for Senator Mikulski, Senator Sarbanes, State Senator Stolfuz, Delegate Bozman, numerous Federal & State Program Managers
- ◆ Opened relationships with Worcester County Grants Coordinator & other County Officials



# The “Expected Results”

- ◆ Streamlined approach
- ◆ Coordinate and administer
- ◆ New opportunities
- ◆ Increased funding
- ◆ Accountability
- ◆ Improved Communications